

OpenShift Enterprise by Red Hat Powers the FICO Analytic Cloud for Faster, More Versatile Delivery of Automated Business Solutions

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FICO reduces time to value for analytics solutions by up to 70 percent with Red Hat's private Platform-as-a-Service offering

RALEIGH, N.C.--(BUSINESS WIRE)-- Red Hat, Inc. (NYSE: RHT), the world's leading provider of open source solutions, today announced that **FICO**, the **predictive analytics** and decision management software company, has built and rapidly scaled the **FICO® Analytic Cloud** on OpenShift Enterprise, Red Hat's award-winning private platform-as-a-service (PaaS) offering.

The FICO Analytic Cloud gives application developers, business users and FICO partners around the world one-stop access to FICO's best-in-class analytics and decision management tools and technology, including SaaS (software-as-a-service) applications for social and mobile customer engagement, targeted marketing campaign development, delinquent account management and instant credit decisioning. With OpenShift Enterprise's development, testing, and hosting environment, FICO can easily build analytic applications and run them in the cloud architecture, reducing the time to value by up to 70 percent.

FICO has provided analytics software for more than 50 years to a wide variety of organizations, including banks, insurers, retailers, pharmaceutical companies and government agencies. The FICO Analytic Cloud provides PaaS access to the **FICO® Decision Management Platform**, where customers use FICO analytic and decision tools and technology to create, customize and deploy their applications and services. FICO deployed OpenShift Enterprise in order to enable its customers to create hybrid cloud solutions using the FICO Decision Management Platform and to deploy those solutions both hosted and on-premise.

FICO also relies on OpenShift's award-winning support, provided by Red Hat Global Support Services, for sharing technical expertise and helping address partner issues.

"The relationship we have with those who support OpenShift is more than I could have ever asked for," said Tony McGivern, CIO of FICO. "I can make one phone call and have a SWAT team assembled within an hour. When you're working in a new, innovative, highly advanced development model like we are today, that's a great source of security."

FICO plans to continue and expand its collaboration with Red Hat through a future Red Hat Enterprise Linux OpenStack Platform implementation, building its internal PaaS offerings around a combination of OpenShift and OpenStack. FICO is running additional proofs of concept around Project Atomic, Docker and other open source projects.

Supporting Quotes

Ashesh Badani, vice president and general manager, OpenShift, Red Hat

"Platform-as-a-Service is such a powerful technology, and FICO is an amazing example of a customer that has used OpenShift to not only transform their internal development organization, but also to bring their product to market.

"Platform-as-a-Service has become a powerful tool for software firms, and we have been pleased to work with FICO in this longstanding collaboration. We look forward to combining the benefits of enterprise PaaS and OpenStack in FICO's Decision Management Platform to bring these cloud assets to the widest variety of users."

Tony McGivern, CIO, FICO

"Not only are we using OpenStack and OpenShift as the underlying engines for the FICO Analytic Cloud, we'll be building all of our internal PaaS offers around those two products. Our relationship with Red Hat almost spans our entire portfolio, and is a good example of what we consider value in a vendor. It's more than a partnership. It's a shared-goal, shared-vision, shared-outcome relationship where everybody's in it for exactly the same reason, and mutual goals produce outstanding outcomes."

Additional Resources

Read the [full FICO success story](#)

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Learn more about FICO's [OpenShift deployment in their Analytical Cloud](#)

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Forward-Looking Statements

Certain statements contained in this press release may constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements provide current expectations of future events based on certain assumptions and include any statement that does not directly relate to any historical or current fact. Actual results may differ materially from those indicated by such forward-looking statements as a result of various important factors, including: risks related to delays or reductions in information technology spending; the effects of industry consolidation; the ability of the Company to compete effectively; the integration of acquisitions and the ability to market successfully acquired technologies and products; uncertainty and adverse results in litigation and related settlements; the inability to adequately protect Company intellectual property and the potential for infringement or breach of license claims of or relating to third party intellectual property; the ability to deliver and stimulate demand for new products and technological innovations on a timely basis; risks related to data and information security vulnerabilities; ineffective management of, and control over, the Company's growth and international operations; fluctuations in exchange rates; and changes in and a dependence on key personnel, as well as other factors contained in our most recent Quarterly Report on Form 10-Q (copies of which may be accessed through the Securities and Exchange Commission's website at <http://www.sec.gov>), including those found therein under the captions "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations". In addition to these factors, actual future performance, outcomes, and results may differ materially because of more general factors including (without limitation) general industry and market conditions and growth rates, economic and political conditions, governmental and public policy changes and the impact of natural disasters such as earthquakes and floods. The forward-looking statements included in this press release represent the Company's views as of the date of this press release and these views could change. However, while the Company may elect to update these forward-looking statements at some point in the future, the Company specifically disclaims any obligation to do so. These forward-looking statements should not be relied upon as representing the Company's views as of any date subsequent to the date of this press release.

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